

## Values Sort Tool

Values	Definition
Accountable	Take responsibility for outcome/actions
Achievement	Strive for the completion of your goals. Once one is done you must start on the next.
Action or Urgency	Need for immediate action and quick results
Affluence	High income or prosperity
Analytical	The ability to apply logic and analyze many different solutions/possibilities when addressing problems/issues
Authority or Power	Having the opportunity to control events and activities of others
Balance	Giving the proper time and priority to all areas of your life
Challenge	Gets energy from accepting and meeting challenges
Change	Valuing change and continuous improvement
Commitment	Take ownership for anything that you commit to
Community	Working towards and supporting goals or a purpose that may not always align with personal desires
Competence	Being able to effectively perform in an area or areas
Competition	The need to perform at a top level in everything
Confidence	A firm belief in yourself and abilities
Consistent	The need to perform or behave in a consistent manner
Courage	Strength to stand up for what you believe in
Creativity/Innovation	Using your imagination and innovation to discover or develop new ideas or things
Customer Satisfaction	Striving to ensure that customers receive the highest level of service
Diversity or Tolerance	Ability to respect diverse people/cultures/lifestyles
Diplomacy	Having tact when dealing with others
Economic Security	Secure employment where financial needs are met
Effectiveness	Producing the desired effect to achieve results
Efficiency	Producing the desired effect in a timely manner without waste
Fairness	The desire to treat everyone equally
Faith/Religion	Belief in a supernatural power
Family	Spending time with your family (immediate and/or extended)
Fitness	To stay in shape physically, mentally and emotionally
Friendship	Being with friends or building new friendships
Fun	Humorous. Able to laugh. Lightheartedness
Growth	The desire to continually learn and develop yourself
Happiness	A state of well being and contentment
Harmony	The need to avoid conflict
Helping Others	Always ready and willing to go out of your way to help others
Honesty	To be truthful
Humor	Good spirits, always positive and cheerful
Independence or Freedom	Freedom from influence or control of others
Inspiration	Needing to inspire self and/or others
Integrity	Trustworthiness. Adherence to a strict code of values, moral or ethical standards both when people are looking and when they are not.
Interactive	The need to work with others and not independently
Knowledge	Program of or pursuit of continual learning and understanding
Legacy	Making a difference that will impact future generations
Love	To be involved in affectionate, intimate relationships
Loyalty	Dedication and faithfulness
Passion	Strong emotional feeling. Intense enthusiasm.

Patience	The ability to deal with things during times of stress and annoyance or to deal with things over a period of time
Perfection	Striving for perfection in everything that is done
Persuasion	The need to win people over to a way of thinking, idea, plan or concept
Popularity	The need to be in a good social standing in every social setting
Positive	Always having a positive outlook on circumstances
Quality	Striving for a defined standard of excellence
Recognition	The need for receiving and giving recognition for work performed
Reflection	Thinking back on past events and applying them to current situations
Risk	The need for activities with a higher level of risk
Self-respect	High level of self-confidence, self-worth and self-esteem
Simplicity	Freedom from complexity
Status	Position of prestige
Stability	To avoid upheaval and change. Status quo
Structure	The need for and complying with processes and systems
Teamwork	Having cooperative relationships with a group of people in a working environment
Trust	To rely on another's integrity or character
Volunteerism/Service	Providing a service above what is required typically for no remuneration
Wisdom	The ability to compare knowledge, understanding and experience and determine the proper course of action